

Dynamic IP Services

ShoreTel & PAETEC



Products & Services Portfolio

Data

- MPLS VPN
- Private Line
- Fixed Wireless
- Managed Router Support
- Dedicated Internet Access
- Ethernet Local Loop

Voice

- Local
- Long Distance
- Toll-Free
- Advanced Toll-Free
- Business Voice Lines
- Direct Trunk Overflow
- Managed Fraud Protection
- Dynamic IP
- Hosted IP Telephony
- Audio & Web Conferencing

Security

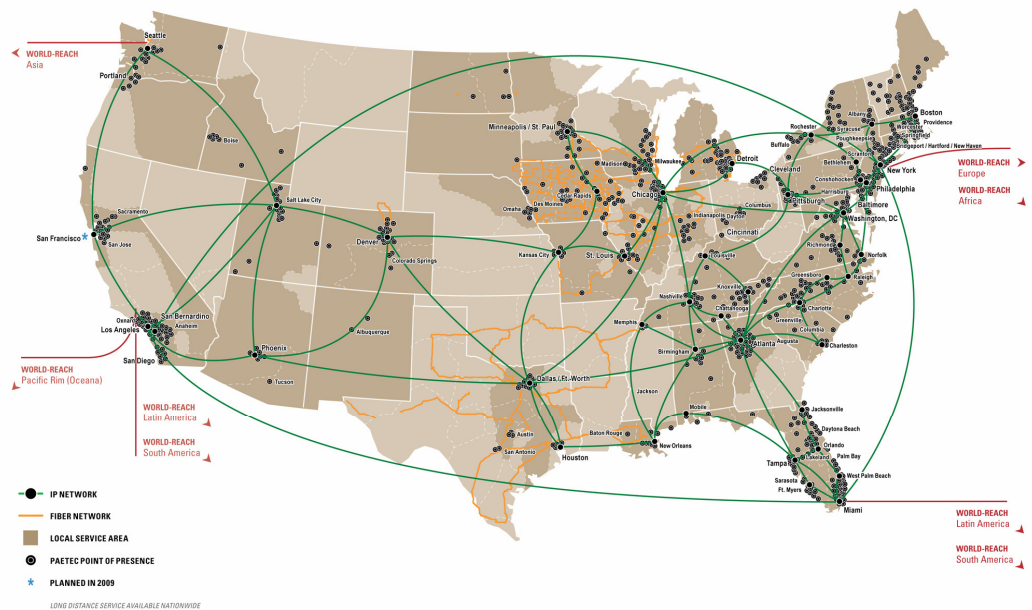
- Hosted E-mail Security
- Hosted Web Security
- Hosted Firewall
- Managed CPE Firewall

Product Overview

PAETEC's Dynamic IP SIP Trunking provides cost efficiency, combined with the flexibility to optimize your bandwidth – without investment in expensive network upgrades or increased IT support. This high-performance, IP-based solution offers the ability to converge voice, Internet, and MPLS VPN on a single IP connection.

Solution Overview

- Integrate voice and data networks seamlessly onto one network.
- Choose from flexible connectivity options, including: T-1, DS-3, Ethernet, Fast Ethernet, and Gigabit Ethernet.
- Utilize PAETEC's private MPLS VPN network for industry-leading, end-to-end Quality of Service (QoS) and low latency security and performance.
- Prioritize voice, data, and Internet traffic with QoS to ensure appropriate bandwidth is available for each application at all times.
- Leverage full feature functionality such as Direct Trunk Overflow, DNIS, account codes, and inter-office dialing.
- Achieve cost savings by eliminating gateway hardware.



PAETEC's Network

Equipment

- Phone Systems
- Routers
- Integrated Access Devices
- Media Gateways

Financing

- Equipment for Services
- Equipment Rental
- Software for Services

Applications

- PINNACLE Communications Management Suite
- Hosted Broadcast Notification

Data Center

- Colocation Services
- Data Backup & Recovery
- Dedicated Hosted Server
- Shared Web Hosting

"To state it simply, the people at PAETEC know communications."

Jim Clancy
VP of IT
Cornerstone Group

Key Features & Benefits

- Simplify network management and utilize bandwidth more efficiently by integrating voice and data networks.
- Dynamically allocate bandwidth for voice and data applications based on customer-selected QoS models.
- Reduce bandwidth usage with G.729 compression, enabling twice as many concurrent voice calls over a traditional T-1.

Customer Value

ShoreTel IP telephony solution infrastructure provides businesses with a secure, cost-effective, and scalable VoIP solution that is easy to manage.

PAETEC's IP network provides unparalleled levels of quality and security, while meeting all of your voice, Internet, and WAN (private IP) needs.

About PAETEC

PAETEC (NASDAQ GS: PAET) is personalizing communications for business-class customers across the United States. The company offers a comprehensive suite of data, voice, and IP services, as well as enterprise communications management software, network security solutions, CPE, and managed services. For more information, visit www.paetec.com.

About ShoreTel, Inc.

ShoreTel, Inc., (NASDAQ: SHOR) is a leading provider of Pure IP Unified Communications solutions. ShoreTel enables companies of any size to seamlessly integrate all communications – voice, video, messaging and data – with their business processes. Independent of device or location, ShoreTel's distributed software architecture eliminates the traditional costs, complexity and reliability issues typically associated with other solutions. ShoreTel continues to deliver the highest levels of customer satisfaction, ease of use and manageability while driving down the overall total cost of ownership. ShoreTel is headquartered in Sunnyvale, California, and has regional offices in the United Kingdom, Sydney, Australia, and Munich, Germany. For more information, visit www.ShoreTel.com or call 1.877.80SHORE.

Disclaimer

To be "ShoreTel Certified" means that Technology Partner's product will inter-operate with the ShoreTel system, but ShoreTel does not certify that the features or functionality of Technology Partner's product will perform as specified by Technology Partner nor that Technology Partner's product will meet your specific application needs or requirements. To inter-operate means that Technology Partner's product is able to exchange, use and share information with the ShoreTel system.



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