



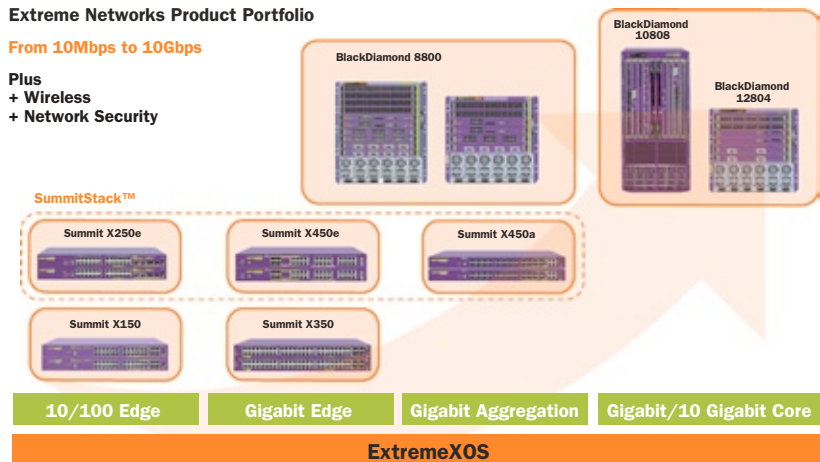
Extreme Networks designs, builds, and installs Ethernet infrastructure solutions that solve the toughest business communications challenges. Extreme Networks focuses on enterprises that demand high-performance, converged networks that support voice, video and data over a wired and wireless infrastructure.

Products

- **Summit® Series of Switches**
Summit series of switches provide advanced features with 10/100 and gigabit Ethernet ports with and without Power over Ethernet. SummitStack™ high-speed stacking supports demanding edge applications at an affordable price.
- **BlackDiamond® 8800**
BlackDiamond 8800 series switches fit well at the edge of the most demanding enterprises, switching Voice-over-IP (VoIP), video, wireless, and data traffic.
- **Summit Wireless Controllers**
Summit WM200 and Summit WM2000 controllers provide a scalable high-performance Wireless LAN (WLAN) solution that is easy to use and secure. They are next generation wireless LAN controller platforms from Extreme Networks for advanced wireless services. With their modular design, they offer a very scalable and flexible solution for current and future wireless applications, including IEEE 802.11n high speed access points.
- **Sentriant®**
Sentriant is a security appliance that secures the network interior against rapidly propagating threats including Day-Zero attacks. Sentriant is designed to work in conjunction with Extreme Networks Security Rules Engine (CLEAR-Flow). It allows the enforcement of rapid security mitigation actions against specific threat sources across the enterprise to keep your VoIP network secure.

Product Overview

Extreme Networks product portfolio contains all of the components needed for your converged VoIP network infrastructure including wired, wireless, and network security products.



Solution Overview

The Extreme Networks and ShoreTel solution provides reliable, cost-effective and scalable enterprise-wide converged voice and data communications.

The solution is based on a high-performance and secure network designed around Extreme Networks switches and ShoreTel's ShoreGear® voice switches and ShorePhones™. Extreme Networks switches deliver high levels of VoIP availability and reliability. The ShoreTel IP PBX systems, offering a uniquely distributed VoIP architecture with a centralized management view that extends enterprise-class voice services to every office, keeps employees fully connected wherever they go.

Extreme Networks offers low levels of latency and jitter, and maintains Quality of Service (QoS) even under heavy loads, in addition to industry-leading security solutions. ShoreTel's IP Telephony solution, with its ease of use and management, is built on a distributed architecture providing high levels of control and reliability. The ExtremeXOS® Universal Port feature simplifies and automates provisioning and adds/moves/changes to your network, complementing the ease of deployment of the ShoreTel system.

The Extreme Networks and ShoreTel combined solution provides:

- Lower Total Cost of Ownership (TCO)
- Customer satisfaction
- Superior voice quality
- Ease of install and use enabled by ExtremeXOS Universal Port automation
- Voice Class Availability support by Ethernet Automatic Protection Switching (EAPS)
- Comprehensive security
- Simplified management
- Standards-based Interoperability certified by ShoreTel

"We have remote locations in foreign countries, and we're able to use VoIP to do extension-to-extension dialing. We use VLANs to separate data and voice, and we've established a branch-to-branch VPN connection for security. Without Extreme Networks, we wouldn't have been able to do VoIP."

- Sal Iannello, Technical Services Manager with IIMAK

"Having high-performance network and convergence solutions that are highly available, feature-rich, and standards-based is genuinely helping our customers meet their toughest challenges. We have been able to integrate ShoreTel and Extreme Networks very effectively as Crocs, Inc. expands and evolves its network infrastructure to meet its growth."

- Doug Hanson, CEO for Evolve Technologies, system integrator for Crocs



Extreme Networks

3585 Monroe Street
Santa Clara, CA 95051
United States
Phone: +1 408 579-2800
Toll Free: +1 888-257-3000
Web: www.extremenetworks.com
Technical Support: 408-579-2826
Email: support@extremenetworks.com

Key Features/Benefits

Voice Quality

High-performance, secure network reduces latency and jitter, resulting in high-quality voice communications. Wide band audio codecs deliver outstanding voice quality while the QoS and EAPS capabilities of the Extreme Networks infrastructure provide the reliability to deliver that voice traffic.

Increased Productivity

High-quality, low-cost communication facilitates collaboration among employees, leading to higher productivity.

Ease of Use

With a perceptive design and plug-and-play implementation, ShoreTel systems live up to their reputation as the industry's easiest solutions to deploy and use. Extreme Networks Universal Port takes this one step further by automating the provisioning for IP phones.

Best-in-Class Management

Centralized management capabilities reduce the time spent on network deployment and maintenance, increasing flexibility and reducing cost of ownership. EpiCenter® brings user management to the network infrastructure.

Scalability

ShoreTel and Extreme Networks provide solutions to address small to large enterprises with equipment suited for headquarters, regional, and remote or home offices.

Customer Value

The Extreme Networks and ShoreTel solution is based on a high-performance and secure network designed around Extreme Networks BlackDiamond and Summit series switches, EpiCenter network management solutions, and ShoreTel's ShoreGear voice switches and ShorePhones. Extreme Networks switches deliver high levels of VoIP availability and reliability, while EpiCenter creates a single view of the network so that performance can be monitored and necessary configuration changes can be made quickly and easily. The ShoreTel IP telephony solution infrastructure provides businesses with a secure, cost-effective, and scalable VoIP solution that is easy to manage. Extreme Networks offers low levels of latency and jitter, even under heavy loads, in addition to industry-leading security solutions.

About Extreme Networks

Extreme Networks designs, builds, and installs Ethernet infrastructure solutions that solve the toughest business communications challenges. The company's commitment to open networking sets it apart from the alternatives by delivering meaningful insight and unprecedented control to applications and services. Extreme Networks believes openness is the best foundation for growth, freedom, flexibility, and choice. Extreme Networks focuses on enterprises and service providers that demand high-performance, converged networks that support voice, video and data over a wired and wireless infrastructure. For more information, visit the Extreme Networks Web site: www.extremenetworks.com.

About ShoreTel, Inc.

ShoreTel is a leading provider of enterprise IP telephony solutions. The Extreme Networks - ShoreTel solution provides customers with a number of key benefits, including ease of use, manageability and lower total cost of ownership.

Disclaimer

To be "ShoreTel Certified" means that Technology Partner's product will inter-operate with the ShoreTel system, but ShoreTel does not certify that the features or functionality of Technology Partner's product will perform as specified by Technology Partner nor that Technology Partner's product will meet your specific application needs or requirements. To inter-operate means that Technology Partner's product is able to exchange, use and share information with the ShoreTel system.

