

FastIron POE Switches

ShoreTel & Brocade



Brocade® provides a comprehensive, end-to-end IP infrastructure built on a wire-speed, non-blocking architecture that offers reliability, availability and security to enterprises. With Foundry products in the network, enterprises can deliver both legacy applications and new applications such as voice and video with confidence.

Products

- **FastIron®**
The FastIron family of compact and modular Layer 2/3 switching routers offers industry-leading 10 Gigabit Ethernet switch density and leading Layer 2/3 scalability for demanding enterprise LAN applications. With superior hardware redundancy, advanced hardware features such as fine-grain bandwidth management, and wire-speed network monitoring and accounting, the FastIron family is ideal for demanding converged enterprise networks, high-performance computing environments, and customer-facing service provisioning.

Product Overview

Brocade offers a complete line of high-performance enterprise and service provider switching, routing, application traffic management, and network-wide security solutions. The comprehensive Foundry portfolio of products enables network convergence and deployment of feature-rich and secure network infrastructures to support advanced data, voice, and video applications. Foundry products provide industry-leading features, performance, reliability and scalability for a wide range of infrastructure deployments in enterprise and service provider environments.

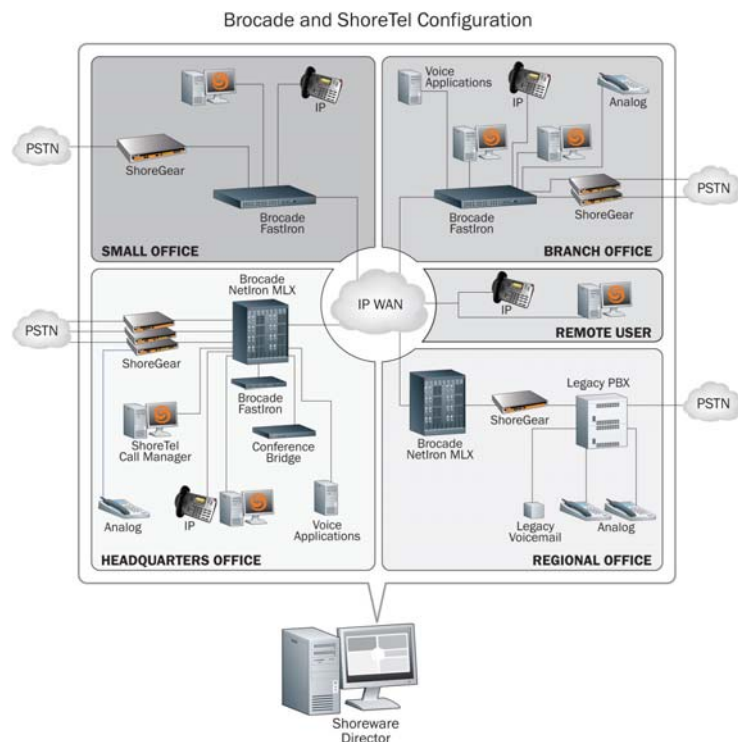
Foundry/ShoreTel Solution

Based upon Brocade infrastructure and ShoreTel Smart™ Technology, Foundry Networks and ShoreTel® provide an easy-to-deploy, interoperable, highly reliable and scalable VoIP networking solution. Customer validation of this fully integrated solution ensures the interoperability of our joint platforms, as well as industry-leading easy installation and operation, reliability and low total cost of ownership (TCO).

Support for both new and legacy telephony equipment, Quality of Service (QoS), Power over Ethernet (PoE), and standards-based networking security ensures smooth system migration and maximum network asset protection over time.

Built from the ground up and designed to be the easiest to use, easiest to manage, full-featured IP PBX solution on the market today, the ShoreTel system is a completely integrated IP phone system that scales seamlessly from 1 to 10,000 users, and includes PBX, voice mail, and automated attendant functions.

Based on a fully distributed architecture, software can be accessed across all company sites, giving users access to the same features regardless of their location. With no single point of failure, the robust ShoreTel distributed architecture provides rapid failover and re-routing of calls around problem areas. The architecture enables call control software to be distributed to each voice switch in a geographically-dispersed deployment, for a more reliable IP communications platform than server-centric solutions. The architecture also makes it easy for administrators to make changes to any location from a single point.



"Outstanding customer support remains a strong attribute that is repeatedly mentioned by Foundry customers."

"This is an extremely well-run organization, as demonstrated by sustained profitability and significant financial resources that ensure long-term viability."

Magic Quadrant for Campus LAN
(Global), 2008,
Mark Fabbi,
26 March 2008

Key Features/Benefits

Together Brocade and ShoreTel bring you these benefits:

- Pure IP voice and data communication of exceptional quality
- Ability to span to multiple locations with one IP telephony system
- Highly scalable solution that meets needs of the enterprise business
- Business-critical reliability, value and TCO (total cost of ownership)
- N+1 redundancy that is simple, cost effective, and highly reliable
- Auto QoS with no pre-configuration
- Hot swappable power supplies

Customer Value

Brocade and ShoreTel have joined together to deliver a validated, highly reliable and interoperable solution that scales seamlessly to meet the needs of distributed enterprises without adding cost or complexity to their networks.

About Brocade, Inc.

Brocade (Nasdaq:BRCD) develops extraordinary networking solutions that enable today's complex, data-intensive businesses to optimize information connectivity and maximize the business value of their data. For more information, visit www.brocade.com.

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About ShoreTel, Inc.

ShoreTel, Inc., (NASDAQ: SHOR) is a leading provider of Pure IP Unified Communications solutions. ShoreTel enables companies of any size to seamlessly integrate all communications - voice, video, messaging and data - with their business processes. Independent of device or location, ShoreTel's distributed software architecture eliminates the traditional costs, complexity and reliability issues typically associated with other solutions. ShoreTel continues to deliver the highest levels of customer satisfaction, ease of use and manageability while driving down the overall total cost of ownership. ShoreTel is headquartered in Sunnyvale, California, and has regional offices in the United Kingdom, Sydney, Australia and Munich, Germany. For more information, visit www.shoretel.com or call 1-877-80SHORE.

Disclaimer

To be "ShoreTel Certified" means that the Technology Partner product will inter-operate with the ShoreTel system, but ShoreTel does not certify that the features or functionality of the Technology Partner product will perform as specified by the Technology Partner nor that the Technology Partner product will meet your specific application needs or requirements. To inter-operate means that the Technology Partner product is able to exchange, use and share information with the ShoreTel system.



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